



**About elements:**

We are placemakers. Be part of a passionate team that creates places that inspire and energize our clients. Headquartered in Denver, Colorado in the RiNo district and named as one of the “Top Places to Work” by the Denver Post. Our culture goes beyond the physical space. We believe in the power of community, with guiding principles and core values that provide us the mindset to drive our behaviors when executing strategic and operational plans for our clients.

**Job Summary**

We are looking to add to our dynamic team of sales, design, and construction professionals who are passionate about making an impact on the construction industry!

Our Manufactured Construction Team along with our exclusive manufacturer partner in DIRT (Doing It Right This Time) is blazing a trail on a better way to build. Utilizing the latest advancements in software and manufacturing, we help clients create their ideal environments in a faster, cleaner, more efficient method. Our solutions and process minimize risk, increase flexibility, and lowers our client’s total cost of ownership

Prefab, industrialized, offsite construction for the interior is solving building challenges, supply chain issues, skilled labor shortages, while delivering quality control and adaptable spaces that are beautiful. We deliver the vision for our clients while working with our creative team, and we want to add a teammate who can help deliver this message with passion, while adding to the positive and fun culture of our growing team.

This position will have direct accountability for Business Development activities, revenue, and budget estimating that contribute to the profitability of the Manufactured Construction Studio at **elements**. This position will have assigned key audience contacts, vertical market segments, and be responsible for coordinating bidding opportunities for the “MC” Studio.

Positive attitude is a must and key for cultural fit within the MC Studio and overall company.

**Environment**

- This position will entail traveling to **elements**, key audience locations, client meetings, and jobsites. Includes opportunities to travel to manufacturer locations and industry events out of market.
- Include tasks like lifting materials, samples, etc.

**This position is:** Full-Time/Exempt



**Salary Range:**

- \$70,000 – \$100k+ based on annual base plus commission with growth opportunities

If you would like to be considered for upcoming positions, please reach out to [hr@workplaceelements.com](mailto:hr@workplaceelements.com).

**Experience/Requirements:**

- Must be able to read construction documents; including but not limited to, floor plans, reflected ceiling plans, elevations, specifications, and construction schedules.
- Must have strong basic math skills for use in estimating process, including converting feet to inches, calculating square feet, figuring cost versus price dollar amounts, and assessing Gross Profit on a project-by-project basis.
- Must have strong written and verbal communication skills, strong visual presentation skills a plus.
- Proficiency in Microsoft Office.
- Ability to effectively communicate interpersonally as well as through technology platforms.
- Three+ years of business to business sales experience is preferred but not required.
- Industry experience is preferred but not required.
- Method of transportation to get to and from facilities and meetings.
- Experience with Esticom and Procore is a bonus

**Work authorization:**

- Candidates must possess a valid driver's license.

**Employee Benefits & Perks**

- 3 Weeks of Paid Time Off for Full Time Employees, Plus additional paid time off to volunteer
- Hybrid work model
- Employee Health, Dental, And Vision Insurance, including FSA and HSA programs
- Life and Disability Insurance
- 401K Plan, with access to Financial Planning & Financial Wellness Programs
- Subsidized Parking, Employee Recognition and Annual Award Programs
- Super FAC's, Annual Company Outings and Other Company Activities



- Dog Fridays, Employee Purchase Plan for Products, and a Variety of Flex Spaces to Support Work Style
- Fitness Room, Outdoor spaces and a Kegeerator / Wine in our Centralized Downtown Location

**elements** is an equal opportunity employer, and all qualified applicants will receive consideration for employment without regard to race, color, religion, age, sex, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws.

For information on **elements** including more information on employee benefits and our company culture, visit our website at [www.workplaceelements.com](http://www.workplaceelements.com).